ALTO

ALTO is an all-in-one Business Continuity and Disaster Recovery (BCDR) solution built for MSPs to efficiently prevent data loss and minimize downtime for their small business customers.

All-in-One Business Continuity

Built for MSPs to ensure their customer's business is always on and resilient to disasters, ALTO is an all-in-one solution that includes verified backups, restore options for any scenario, instant virtualization, and ransomware protection. With ALTO, MSPs don't have to cobble together individual technologies to deliver a complete business continuity offering for their customers. ALTO is backed by Datto's private cloud so failover and recovery can be performed from the cloud with no additional configuration. Streamlined business continuity solutions save time, money, and headaches. Every component of the ALTO stack is built by Datto to seamlessly work together, from the backup agent, to the IRIS software platform, to the private Datto cloud. One vendor, one stack, one price.

Raising The Bar For Reliability

Reliability issues can cause MSPs to lose customers. Extensive restore times from file backups, backup failures and inability to restore data for customers are major pain points. Datto eliminates those concerns by designing and delivering better backup and restore options that can give MSPs confi-dence and delight customers. Reliability begins with knowing your backup is always good. Datto eliminates the need to worry if the system will boot or be recoverable by automatically verifying backups will boot with all data intact and no ransomware, giving you 100% confidence in your backups and ability to restore. Partners can keep data in the Datto Cloud indefinitely with Infinite Cloud Retention and perform all restore tasks directly from the Datto Cloud. With backup you can count on and the ability to failover and restore from anywhere, MSPs can rest easy and deliver a higher level of service to their customers.

Maximizing Uptime

Going beyond simply recovering data, business continuity saves businesses by keeping them online in the face of otherwise dev-astating issues such as ransomware, malware, natural disasters, network downtime and costly human errors. Datto's breadth of restore tools are fit for any job and designed to get customers back to production faster by taking out the guesswork. Backups are stored in the Datto Cloud so that any snapshot can be used to restore or virtualize. Restore options range from granular restores which can target specific files to full system restores which include instant virtualization to keep your customers online. With the ability to immediately get back up and running from the Datto Cloud, customers even have an edge when local competitors lack the ability to bounce back as quickly.

Zero Training Required

ALTO is built to save you time without cutting corners by simplifying and automating complex tasks. The product works right out of the box with minimal setup and configuration required. No certifications are required and technicians can easily get up to speed with training available in the same place they manage the products, Datto's Partner Portal. The Partner Portal is a single-pane-of-glass for MSPs to quickly and easily manage all Datto products and services, make purchases, train new employees, manage support tickets, and run marketing campaigns. ALTO and the Partner Portal also easily integrates with the most common PSA, RMM, and other business tools. That means integration points where you need them most, creating better workflows for efficient management and customer support.

More Than Just A Product

Most vendors don't build an understanding of the day-to-day needs of the MSP into their offerings. Datto's offerings are centered around meeting MSP business needs and powering MSP success. That means going beyond simply offering a product for sale and including training and services that help MSPs set themselves apart from the competition. Datto partners have access to a number of free services including sales content and training, marketing automation, 24/7/365 direct-to-tech support, data seeding, DR testing, and more. With a complete solution designed for MSPs, Datto partners can be more efficient and deliver better services.

Hardware

Storage	1TB SSD
RAID	–
OS Drive	128GB NVMe m.2 SSD
RAM	8GB (DDR4)
CPU	Intel Celeron 2/2
NIC	1x 1G
Chassis	Mini PC

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